

REAL FACTS ABOUT REAL ESTATE

The Long Term Values of Homebuying

Facts about Owning a Home

According to the National Association of REALTORS® 2008 campaign website, www.housingmarketfacts.com, facts about the benefits and values of owning a home include:

- Over the past 30 years, home values have risen more than **6%** annually
- On average, the **value** of a home nearly doubles every **10** years
- **60%** of the average homeowner's **wealth** comes from their **home's equity**
- The average **homeowner's** net worth is **\$171,000**
(nearly **46x** that of a renter's, who has an average net worth of \$4,800)
- At an annual appreciation rate of 5%, a 10% down payment on a home will return **94%** after three years. . . After 5 years, **225%**...and after 10 years, **623%**.

Investing in the Future

If you've owned your St. Charles County home for 5 years, on average you can sell that home for \$54,000 more than you paid for it. That's an average return on investment of about 7% per year. This, unlike any other investment, has a return that, for almost all Americans, is totally tax free.

The National Association of REALTORS®

As "The Voice for Real Estate," the National Association of Realtors® speaks on behalf of more than 1.3 million members nationwide, making it the largest trade association in America. In the past five years, the percentage of consumers that would use a REALTOR® to buy or sell a home has increased from 52% to 71%.

The St. Charles County Association of REALTORS®

Founded in 1946

1801 Members: 1691 REALTORS® and 110 Affiliates

Tagline: "The Voice for Real Estate in St. Charles County"

Location: 110 Point West Blvd., St. Charles, MO 63301



MAKING A MOVE
2008 The right time
for **REAL ESTATE.**