

MARKET WATCH
St Charles County

11/16/2011

| 2011 Sold Data by Month | | | | |
|-------------------------|-------------|-------------------|------------|--------------------|
| | Sold | Median Sale Price | Median DOM | Volume |
| JAN | 209 | 159,500 | 92 | 37,934,045 |
| FEB | 222 | 151,500 | 93 | 38,062,378 |
| MAR | 342 | 159,950 | 104 | 60,483,215 |
| APR | 340 | 148,000 | 87 | 57,202,907 |
| MAY | 369 | 158,000 | 67 | 65,259,488 |
| JUN | 398 | 158,000 | 67 | 70,173,749 |
| JUL | 327 | 157,500 | 75 | 56,290,938 |
| AUG | 397 | 168,000 | 78 | 77,937,672 |
| SEP | 393 | 154,000 | 82 | 68,900,625 |
| OCT | 382 | 163,400 | 86 | 70,260,551 |
| NOV | | | | |
| DEC | | | | |
| | 3379 | 158,000 | 82 | 602,505,568 |

| 2010 Sold Data by Month | | | | |
|-------------------------|-------------|-------------------|------------|--------------------|
| | Sold | Median Sale Price | Median DOM | Volume |
| | 184 | 170,000 | 80 | 34,948,317 |
| | 264 | 166,000 | 70 | 48,398,140 |
| | 417 | 169,900 | 74 | 79,363,997 |
| | 450 | 167,000 | 55 | 85,647,502 |
| | 478 | 175,000 | 56 | 95,325,954 |
| | 432 | 186,000 | 56 | 92,971,387 |
| | 258 | 180,000 | 64 | 53,931,413 |
| | 314 | 167,001 | 63 | 59,040,782 |
| | 276 | 178,750 | 77 | 56,534,390 |
| | 283 | 173,000 | 76 | 54,804,349 |
| | 267 | 159,500 | 69 | 47,349,821 |
| | 333 | 177,500 | 86 | 70,106,027 |
| | 3956 | 172,385 | 67 | 778,422,079 |

| Comparison 2010 to 2011 | | | | | |
|-------------------------|---------------|---------------------|-----------------------|--------------------|-----------------|
| Sold Change | % Sold Change | Median Price Change | % Median Price Change | Volume Change | % Volume Change |
| 25 | 13.59% | -10,500 | -6.18% | 2,985,728 | 8.54% |
| -42 | -15.91% | -14,500 | -8.73% | -10,335,762 | -21.36% |
| -75 | -17.99% | -9,950 | -5.86% | -18,880,782 | -23.79% |
| -110 | -24.44% | -19,000 | -11.38% | -28,444,595 | -33.21% |
| -109 | -22.80% | -17,000 | -9.71% | -30,066,466 | -31.54% |
| -34 | -7.87% | -28,000 | -15.05% | -22,797,638 | -24.52% |
| 69 | 26.74% | -22,500 | -12.50% | 2,359,525 | 4.38% |
| 83 | 26.43% | 999 | 0.60% | 18,896,890 | 32.01% |
| 117 | 42.39% | -24,750 | -13.85% | 12,366,235 | 21.87% |
| 99 | 34.98% | -9,600 | -5.55% | 15,456,202 | 28.20% |
| 23 | 0.69% | | | -58,460,663 | -8.84% |

| St Charles County - Yearly Sold Stats | | | | |
|---------------------------------------|------|-------------------|------------|---------------|
| | Sold | Median Sale Price | Median DOM | Volume |
| 1998 | 4418 | 113,500 | 35 | 546,694,735 |
| 1999 | 4773 | 122,100 | 29 | 642,226,553 |
| 2000 | 4729 | 130,000 | 28 | 673,270,790 |
| 2001 | 4824 | 139,000 | 29 | 741,463,222 |
| 2002 | 5065 | 149,900 | 32 | 832,177,155 |
| 2003 | 5691 | 159,900 | 38 | 1,002,627,543 |
| 2004 | 5936 | 170,000 | 37 | 1,130,858,504 |
| 2005 | 6290 | 180,950 | 38 | 1,268,618,167 |
| 2006 | 5820 | 188,000 | 49 | 1,235,695,852 |
| 2007 | 5328 | 187,900 | 59 | 1,143,276,837 |
| 2008 | 4340 | 180,984 | 68 | 898,283,778 |
| 2009 | 4354 | 168,000 | 63 | 815,832,892 |
| 2010 | 3956 | 172,385 | 67 | 778,422,079 |
| 2011 | | | | |

| Comparison to previous year | | | | | |
|-----------------------------|---------------|---------------------|-----------------------|---------------|-----------------|
| Sold Change | % Sold Change | Median Price Change | % Median Price Change | Volume Change | % Volume Change |
| 355 | 8.04% | 8,600 | 7.58% | 95,531,818 | 17.47% |
| -44 | -0.92% | 7,900 | 6.47% | 31,044,237 | 4.83% |
| 95 | 2.01% | 9,000 | 6.92% | 68,192,432 | 10.13% |
| 241 | 5.00% | 10,900 | 7.84% | 90,713,933 | 12.23% |
| 626 | 12.36% | 10,000 | 6.67% | 170,450,388 | 20.48% |
| 245 | 4.31% | 10,100 | 6.32% | 128,230,961 | 12.79% |
| 354 | 5.96% | 10,950 | 6.44% | 137,759,663 | 12.18% |
| -470 | -7.47% | 7,050 | 3.90% | -32,922,315 | -2.60% |
| -492 | -8.45% | -100 | -0.05% | -92,419,015 | -7.48% |
| -988 | -18.54% | -6,916 | -3.68% | -244,993,059 | -21.43% |
| 14 | 0.32% | -12,984 | -7.17% | -82,450,886 | -9.18% |
| -398 | -9.14% | 4,385 | 2.61% | -37,410,813 | -4.59% |

| 2011 Sold Data Quarterly | | | | |
|--------------------------|-------------|-------------------|------------|--------------------|
| | Sold | Median Sale Price | Median DOM | Volume |
| 1st Qtr | 773 | 157,000 | 96 | 136,479,638 |
| 2nd Qtr | 1107 | 155,000 | 74 | 192,636,144 |
| 3rd Qtr | 1117 | 159,900 | 78 | 203,129,235 |
| 4th Qtr | 382 | 163,400 | 86 | 70,260,551 |
| | 3379 | 158,000 | 82 | 602,505,568 |

| 2010 Sold Data Quarterly | | | | |
|--------------------------|-------------|-------------------|------------|--------------------|
| | Sold | Median Sale Price | Median DOM | Volume |
| | 865 | 169,521 | 75 | 162,710,454 |
| | 1360 | 175,000 | 56 | 273,944,843 |
| | 848 | 175,000 | 69 | 169,506,585 |
| | 883 | 168,000 | 78 | 172,260,197 |
| | 3956 | 172,385 | 67 | 778,422,079 |

| Comparison to previous year | | | | | |
|-----------------------------|---------------|---------------------|-----------------------|--------------------|-----------------|
| Sold Change | % Sold Change | Median Price Change | % Median Price Change | Volume Change | % Volume Change |
| -92 | -10.64% | -12,521 | -7.39% | -26,230,816 | -16.12% |
| -253 | -18.60% | -20,000 | -11.43% | -81,308,699 | -29.68% |
| 269 | 31.72% | -15,100 | -8.63% | 33,622,650 | 19.84% |
| -76 | | | | -73,916,865 | |

(Residential and Condo classifications per MLS 11/15/11)