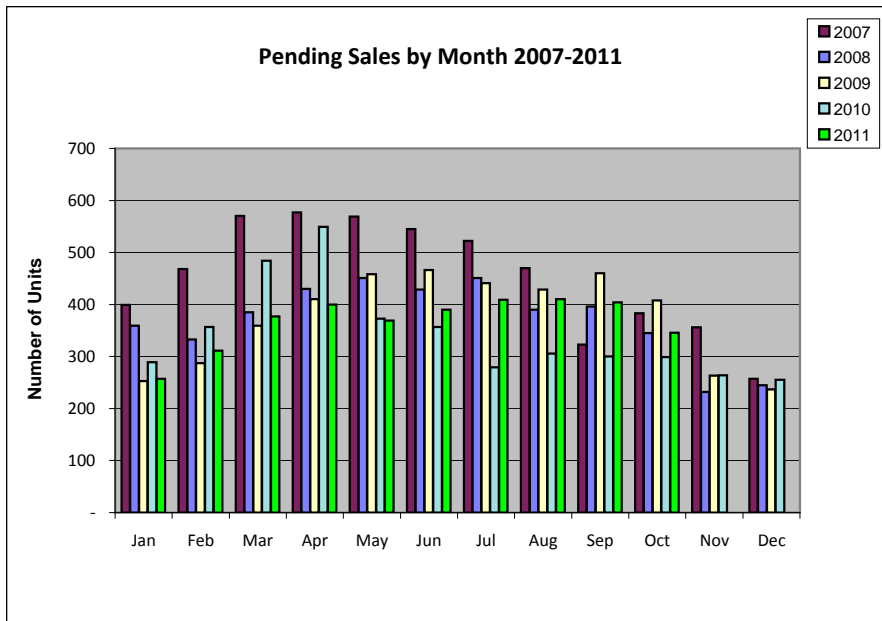




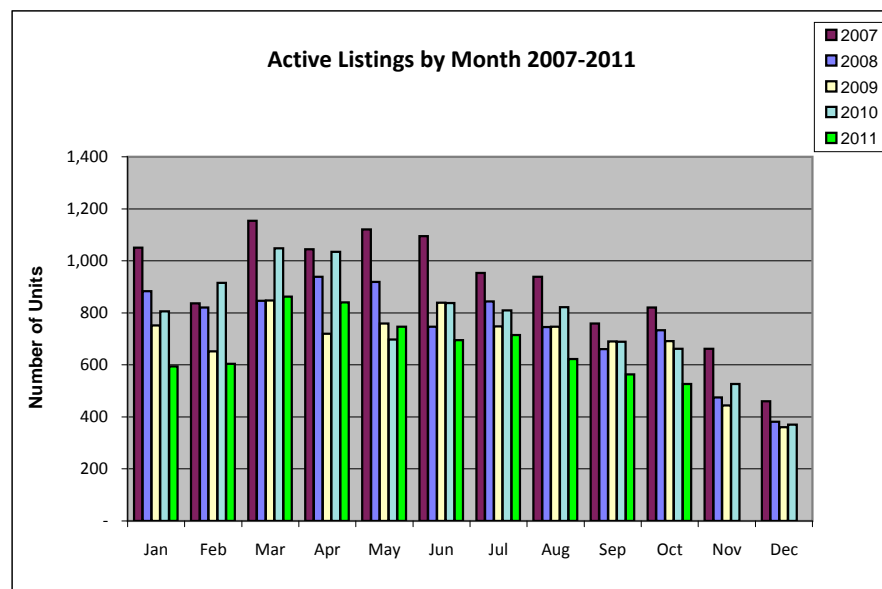
Market Statistics St Charles County

Pending/Active - OCTOBER 2011

| Pending Sales/Month | | | | | |
|---------------------|--------------|--------------|--------------|--------------|--------------|
| St Charles County | | | | | |
| | 2007 | 2008 | 2009 | 2010 | 2011 |
| Jan | 399 | 359 | 253 | 289 | 257 |
| Feb | 468 | 333 | 287 | 357 | 311 |
| Mar | 570 | 385 | 359 | 484 | 377 |
| Apr | 577 | 430 | 410 | 549 | 400 |
| May | 569 | 451 | 458 | 373 | 369 |
| Jun | 545 | 429 | 466 | 357 | 390 |
| Jul | 522 | 451 | 441 | 279 | 409 |
| Aug | 470 | 390 | 429 | 306 | 410 |
| Sep | 323 | 396 | 460 | 300 | 404 |
| Oct | 383 | 345 | 408 | 299 | 346 |
| Nov | 356 | 232 | 263 | 264 | |
| Dec | 257 | 245 | 237 | 255 | |
| | 5,439 | 4,446 | 4,471 | 4,112 | 3,673 |



| Active Listings/Month | | | | | |
|-----------------------|---------------|--------------|--------------|--------------|--------------|
| St Charles County | | | | | |
| | 2007 | 2008 | 2009 | 2010 | 2011 |
| Jan | 1,051 | 883 | 752 | 806 | 594 |
| Feb | 836 | 820 | 652 | 915 | 604 |
| Mar | 1,154 | 846 | 848 | 1,048 | 863 |
| Apr | 1,045 | 939 | 720 | 1,035 | 840 |
| May | 1,121 | 919 | 759 | 697 | 747 |
| Jun | 1,095 | 747 | 839 | 838 | 695 |
| Jul | 954 | 844 | 748 | 810 | 715 |
| Aug | 939 | 746 | 747 | 822 | 623 |
| Sep | 759 | 661 | 690 | 689 | 563 |
| Oct | 821 | 733 | 691 | 662 | 527 |
| Nov | 662 | 475 | 444 | 526 | |
| Dec | 460 | 381 | 361 | 370 | |
| | 10,897 | 8,994 | 8,251 | 9,218 | 6,771 |



(Residential and Condo classifications per MLS 11/15/11)